

## ATS Fall 2023 Newsletter!

As the seasons evolve here in Western Pennsylvania, our products are evolving too! Our Asphalt Bitumen product line is making the necessary strides to continue be reliable for years to come. An enhanced BBR3 and new VDO are now in production!

### Bending Beam Rheometer 3S (BBR3S):



The newest edition to the asphalt line is equipped with several new features that will improve the longevity and accuracy of the BBR3. A new magnetic stirrer motor is now standard on the **BBR3S**. Designed and built in house at ATS, it provides quiet operation and very long life, due to there being no moving parts and that the motor is unaffected by moisture. Additionally, the **BBR3S** now offers faster time to test set point and even tighter temperature control.

[BBR3S - Product Data Sheet](#)

## Vacuum Degassing Oven (VDO):



Our latest release of the **VDO** is geared towards and was designed with the end user of the machine in mind (as the top priority). This new **VDO** is offered alongside our current VDO Touch, and offers a lower price point for customers on a limited budget. Simple one button to preheat and one button to run degassing. An audible and visual alert let the operator know the process is complete.

[VDO - Product Data Sheet](#)



*To view additional **ATS** products  
and equipment, please visit:*

**[www.atspa.com](http://www.atspa.com)**

## New Faces!



### **Heath Wagner / Cole Patterson – Inside Sales**

It is with great pleasure that we announce the newest additions to our Inside Sales Team! Cole has been with ATS since February. Cole brings over 15 years of sales experience (Inside / Outside) to Applied Test Systems, which allowed him to hit the ground running and he has not looked back. Cole specializes in our Process Heating line, but is skilled enough to work with our entire line of products as well. Heath joined ATS in April and has contributed with each product line ATS has to offer. Heath provides several years of sales knowledge as well. Having worked several years in sales with custom equipment, Heath is well accustomed to made to order equipment. That is a vital skill Heath brings to the table, having that specific background.



**Jeff Hunt – Sales Engineer (Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee)**

Jeff Hunt is our newest member to join our Outside Sales Team. Jeff was born and raised on a farm outside of Birmingham, Alabama. Staying local, Jeff graduated with a degree from the University of Alabama. Jeff is an avid supporter of Alabama sports and is a season ticket holder to most events. He is involved in a number of areas within his hometown. Such as being a board member of the Oak Mountain Youth Baseball League and a Senior Trustee at his local church. Even though Jeff's roots are in Alabama, he has ties to the surrounding Pittsburgh areas. His experience has been in the industrial products world, including being a principal in a large industrial distributor. As well as, holding Local, National, and International roles for different technical companies. Having a prominent background with technical companies, will without a doubt be extremely useful here at ATS! We are excited to have Jeff on board!

## **Welcome two new ATS representatives!**



- ***Italy***

Labormetdue, in Turin, is one of the most solid commercial structures in Northern Italy in the field of scientific instrumentation for laboratories and quality control. The added value of the services offered consists in the experience and professionalism acquired over the years, offering solutions tailored to customer needs, with the aim of solving problems related to the control of incoming materials, production control and, more generally, quality improvement processes.

For each supply, Labormetdue is able to guarantee installation service, staff training, after-sales assistance, updates and certifications.



- ***Greece***  
- ***Cypress***

Neotek represents a large number of long-established, respected and innovative manufacturers of equipment from all over the world. The effective collaboration with the suppliers together with the collected experience and know-how over the 50 years of operation, qualify Neotek to provide customers with the best technical solutions based on their specific project requirements and financial limitations.

Fully equipped in-house laboratory, continuous personnel training, modern organizational infrastructure and implementation of ISO Quality procedures guarantee the high level of Neotek services.



## ***MS&T 2023 Show – Columbus, Ohio***

- We visited Central Ohio for the Materials Science & Technology Show (MS&T23)! Tawn and Heath represented ATS at this year's show. This show allows companies to showcase the most up to date high-performance materials and technology for applications in several fields. Such as, aerospace, automotive, electronics, energy and medical technology. As pictured in lower photo, we showcased our 3210 Split Tube Furnace and 3150 Box Furnace.



*Left: Tawn Harshall / Right: Heath Wagner*



**MS&T23**  
MATERIALS SCIENCE & TECHNOLOGY



*Location: Greater Columbus Convention Center*